



## ABOUT US

Integrant is an outsource provider of custom software development services. We're experts in building web based applications, and have built and implemented systems for a wide range of industries.

In our twenty years of experience, we've dedicated ourselves to a delivery model that is focused on adding value and eliminating outsourcing risk for clients.

We own two offshore development centers in Jordan and Egypt. So when you hire us, you're hiring developers who have worked together for years. You get unified and experienced teams, which means reliability, efficiency, and quality.

Furthermore, our onshore/offshore model keeps our overhead costs low, which translates into lower project costs for our clients.

We also believe in an onsite/offsite approach. This means we place a project manager within your company to guarantee that communication is clear. This model has proven to minimize risk tremendously. It ensures that you'll be getting exactly what your business requires, so you can be confident in your investment.

The bottom line is, we deliver. Every aspect of our business model is designed to foster a value adding partnership with our clients. We're committed to bringing high-quality, low risk services, and our track record shows that we do what we promise.

### What's the first step?

Our partnership with new clients begins with an opportunity to find out if we're right for each other. We want to make sure our services fit your objectives just as much as you do. Part of our initial contact with new clients is a discovery session to get an idea of what will be involved in the project. This includes a general estimate of both cost and time.

At any point during this process, clients have the opportunity to ask important questions and raise concerns. In addition, we'll provide demos of similar systems we've built in the past, relevant case studies, and information on the tools and technology we use.

### Which technologies do we use?

The main languages we use are .Net and Java. We are fully equipped to program on either platform. The route we take simply depends on the goals and requirements of your system and business. Beyond these two, we also have extensive experience with a variety of other technologies. Take a look at the Tools and Technologies page on our website to see examples of some of the development technologies we've employed.



**Microsoft** Partner  
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# THE BASICS

## How long have we been in business?

Integrant has been building custom software for twenty years.

We started as a domestic consulting company in San Diego, CA. In our fifth year, we expanded by building our first offshore development center in Jordan. As our company continued to progress and grow, we opened a second offshore center in Egypt.

We've thrived with our onshore/offshore model for fifteen years now.

## Why did you choose Jordan and Egypt?

When we decided to expand offshore in 1997, we considered several locations. Jordan stood out for many reasons. First, their education system is very strong and offers an excellent emphasis on technology. So they have a very large demographic of educated software engineers. In addition, it's common for Jordanian students to study abroad in the U.S. for a portion of their education. This means many of the graduates have a good understanding of U.S. business culture, which is extremely beneficial to our company. Finally, at the time we were looking to establish ourselves offshore, Jordan had not yet become as popular of an outsourcing destination as other countries like India. This meant there was less competition and we would have an easier time recruiting expert talent.

In 2008 when we decided to open our second offshore center, we chose Egypt for many of the same reasons we chose Jordan. They too had a very large population of expert developers, so there was plenty of talent available. Another benefit with Egypt was its accessibility from Jordan. The two countries are very close and you don't need a visa to travel between them. This was important because it made it easy for management and team members to visit both locations, which would foster better collaboration between the two.

## Facts

Founded in 1992 - privately held California corporation

100+ fully certified and highly experienced staff

Full .NET and Java development teams

Headquarters in San Diego, CA

Two offshore development centers in Jordan and Egypt

Project managers stationed at client sites across the country



WORLD CLASS CUSTOM SOFTWARE DEVELOPMENT